

Your attitude determines your success - nothing else.

Friedhelm Wachs is an excellent strategy consultant to CEOs, CFOs and COOs as well as Prime Ministers and Governmental Leaders. He is specialized in Negotiation, Leadership, Strategy, Change, Crisis, Sales, Distribution and Communications and knows not only to perform but to motivate his audience. He supports more than 25 years companies and governments to achieve their negotiation objectives, both at the bargaining table and in the background, teaches at various business schools, creating one of the few experts in the field, bridge the gap between a rapidly evolving research and a more complex practice.



MBA (International Management), Diploma in Political Science

Expertise: Successful negotiations, set goals, lobbying, negotiating prices

Languages: German, English, French

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